













Representative Sustainable and Renewable Technology Deals

- Over \$7.6 Billion in Commitments to more than 420 Companies since 2003
- Total New Debt & Equity Commitments of ~\$881.9 Million in 2017
- Total New Fundings of ~\$764.7 Million in 2017
- Over 1,000 Co-investments with Different VC & PE Firms in the Last 14 Years
- Over 130 Companies completed IPO or M&A Events since Inception



| | | | |
|---|---|---|---|
|  <p>\$12,000,000 Debt Commitment</p> <p>Invested in 2018</p> |  <p>\$20,000,000 Debt Commitment</p> <p>Invested in 2017</p> |  <p>\$15,000,000 Debt Commitment</p> <p>Invested in 2017</p> |  <p>\$4,640,000 Debt Commitment</p> <p>Invested in 2017</p> |
|  <p>\$25,000,000 Debt Commitment</p> <p>Invested in 2016 NASDAQ: FCEL</p> |  <p>\$40,000,000 Debt Commitment</p> <p>Invested in 2016 NASDAQ: PLUG</p> |  <p>\$40,000,000 Debt Commitment \$500,000 Equity Commitment</p> <p>Invested in 2015, 2016</p> |  <p>\$10,000,000 Debt Commitment</p> <p>Invested in 2016</p> |
|  <p>\$15,000,000 Debt Commitment</p> <p>Invested in 2016</p> |  <p>\$30,000,000 Debt Commitment</p> <p>Invested in 2014, 2015 NASDAQ: AMRS</p> |  <p>\$15,000,000 Debt Commitment</p> <p>Invested in 2015</p> |  <p>\$21,500,000 Debt Commitment</p> <p>Invested in 2012, 2013, 2014 NASDAQ: AMSC</p> |



\$20,000,000
Debt Commitment
 \$500,000
Equity Commitment

Invested in 2014



\$22,500,000
Debt Commitment

Invested in 2013



\$25,000,000
Debt Commitment

Invested in 2013
 NASDAQ: BIOA



\$10,000,000
Debt Commitment

Invested in 2013



\$30,000,000
Debt Commitment

Invested in 2013



\$15,000,000
Debt Commitment

Invested in 2013
 NASDAQ: TPIC



\$2,000,000
Debt Commitment

Invested in 2012



\$34,000,000
Debt Commitment

Invested in 2012



\$35,000,000
Debt Commitment

Invested in 2012



\$8,000,000
Debt Commitment

Invested in 2012



\$10,000,000
Debt Commitment

Invested in 2012
 Acquired by CommScope in 2013



\$35,000,000
Debt Commitment

Invested in 2010, 2011

Palo Alto Office

Brian Sapp
 Managing Director
 650.289.3087
 bsapp@htgc.com

Catherine Jhung
 Managing Director, BD
 650.289.3082
 cjhung@htgc.com



\$28,000,000
Debt Commitment

Invested in 2011
 NASDAQ: ENPH



\$25,000,000
Debt Commitment

Invested in 2010



\$7,000,000
Debt Commitment
 \$950,000
Equity Commitment

Invested in 2006, 2007, 2008
 Acquired by Dialog Semiconductor
 in 2013